



The Franchisee shall be entitled to receive from KHAS (Principal) a commission (the “**Commission**”) equal to the following respective percentages of the Net Invoiced Amount (as defined below) of each category of the Products sold to the Customers at the Outlet:

Commission Structure

Regular Sales Commission	Bedding 23% . Khas Fashion 18%, Home Accessories 22% *While on Furniture, Other Fashion Brands Hand Made Carpets & Paintings , Multi Brand Suiting certain House Hold items & Men’s Garments ,Fabrics , Towel , Jewelry and Wall Paper 15 %
Extra Benefit	2% of the Total Sales per month. (Applicable for all Cities) Qualifying criteria: Quality, Standard, Ambiance and Customer Handling etc. Minimum 80% achievement. Check list shall be issued accordingly.
Promotional Sales Commission	Bedding 15% . Khas Fashion 10%, Home Accessories 15% *While on Furniture, Other Fashion Brands Hand Made Carpets & Paintings , Multi Brand Suiting certain House Hold items & Men’s Garments ,Fabrics , Towel , Jewelry and Wall Paper 10 %

Product Line

Complete Range Of Bed Linen

Carpets & Rugs

Women Clothing Stitched

Leather Furniture

Garments And we also Offer Home Interior Services

Top Of the Line Home Decor

Crockery

Digital Lawn Collection

Ladies Hand Bags

Furniture

Accessories

Unstitched Clothing

Paintings

Sq Ft Area	Deposit
2500 to 2800	35,00,000.
2800 to 3400	4000,000
3500 to 4800	5000,000
5,000.00	55,000,00.
Brand Goodwill fee nonrefundable.	500,000
Drawing of the outlet shall be given from the company	Charges are included in the fees

- The Net Invoiced Amount of each of the Products sold is defined as the gross amount chargeable to the Customer as stated in the relevant invoice *minus*:
- The general sales tax levied on the sales.
- The general discount, if any, allowed to the Customer as stated in such invoice, such general discount being relatable solely to: (i) Discount by the Customers who hold “Prestige Club Cards” issued by Khas, and (ii) Khas’ routine seasonal sales discounts.
- Within ten (10) working days after the end each calendar month (the “**Concluded Month**”) Principal shall pay to the Franchisee the Commission after deducting withholding income tax which the Franchisee is entitled.
- Payment shall consist of the Commission derived from the aggregate of all the Net Invoiced Amounts attributable to the cash collection.
- Advance rent and security deposit is the responsibility of the Franchisee
- The cost of store interior is responsibility of franchisee (The cost Per SQFT is from Rs: 1500 to 1800 Including AC’s), Generator charges are not Included).



Whereas Interior/Layout designing is the responsibility of the Principle.

- All operational Expenses being held in terms of Rent, utility Bills, Staff Salary drawings, Minor or major Maintenances of the stores to meet up the standards of Brands and misc. petty expenses are the responsibilities of the franchisee.
- All stationary requirements for office use of franchisee will be arranged by franchisee.
- Principal will provide the material related to brand and operations. The forms of loyalty cards, inward/outward pass books, printed receipt/bill book etc
- All store advertising (Local basis), government fees, taxes related to store is responsibility of franchisee.
- Principle is Responsible for the Designing and execution of centralized Marketing/advertising campaigns.
- Principle is not responsible or liable for any loss results during the course of business operations
- Principle will control the whole setup to meet up the brand standards and Sop's.
- All sales will be deposited to Principal bank account on daily basis.

Note:

Principal has right to review the commission monthly & quarterly basis, and can bring the necessary changes time to time. The remaining Final terms will be in the main contract which will be shared once the above terms are finalized .